

### better together



# Why choose Bekaert?

#### We transform wire

Bekaert has the flexibility, the historical background, and the technical skills to create any steel wire no matter what shape, composition or mechanical characteristic. We have been producing continuously for over 130 years and are available in over 120 countries.

## We are a strategic supply partner

Our global presence means that your products are manufactured to strict international standards of safety and quality. Our local support means that we are at your service at all times. In the event of a question or concern, a trained professional will respond to you as soon as possible.

Whatever your application, we will work closely with you. Together, we will create a lasting solution that answers your needs.

# Bezinal® coating technology

## Vineyard wire

#### Supporting vines for over 30 years

#### What can we offer you?

Bekaert vineyard wire is a diverse line of tensioning wires that will help you meet the specific cultivating needs of different types of vineyards. To exceed the performance of heavy galvanized wires, each wire in our portfolio uses the advanced, zinc-aluminum coating, Bezinal® 2000.

Listed below is our standard product range. Compared to heavy galvanized these wires are:

- Bekaert vineyard wire PLUS Outperforms heavy galvanized trellis wire
  - 4x more corrosion resistant
  - at least 40% more usable wire length with the same final breaking load
  - at least 40% higher breaking load with the same wire diameter
  - 5% elongation
- Bekaert vineyard wire PRO Secures your trellis for a lifetime
  - 8x more corrosion resistant
  - at least 40% more usable wire length with the same final breaking load
  - at least 40% higher breaking load with the same wire diameter
- 5% elongation
- Bekaert vineyard wire SELECT Stretches the limits of your trellis
  - 8x more corrosion resistant
  - at least 120% more usable wire length with the same final breaking load
- at least 120% higher breaking load with the same wire diameter
- fewer posts required (lower total cost of ownership)
- 4% elongation

#### Your benefit

Wire	Lifetime	Less main- tenance	Meters/kg	Fewer posts per line	Lower total cost per hectare
Heavy galvanized	+	+	+	+	+
PLUS	++	++	+++	++	++
PRO	++++	++	+++	++	+++
SELECT	++++	++++	++++	++++	++++

<sup>\*</sup>Heavy galvanized wire is not part of the standard range and has only been included as a reference

Responsible editor: Hector Paredes, 2016

Bekaert is a world market and technology leader in steel wire transformation and coating technologies. To be the preferred supplier of steel wire products and solutions, we consistently deliver superior value to our customers worldwide.

Bekaert (Euronext Brussels: BEKB) was established in 1880 and is a global company with approximately 30 000 employees worldwide.

# Would you like more information?

Contact us today.

NV Bekaert SA Bekaertstraat 2 BE-8550 Zwevegem Belgium

www.bekaert.com

#### **Fast deliveries**

#### We are ready when you are

The delivery of our standard products takes five working days only. So we can meet your vineyard supply needs rapidly. To help you reduce your total working capital, we keep all standard grades in stock.

#### **Experience**

Bekaert has been producing vineyard wires for over 30 years. These decades of experience have given us insights into the challenges of the business. We combine this knowledge with our extensive expertise in steel wire drawing and coating technologies to provide solutions for these challenges.

We also understand that each customer is unique. That is why we provide personalized advice and information. We can recommend guidelines about the trellis design, installation, maintenance and other advice on how to optimize the costs of your trellis installation.





Modifications reserved. All details describe our products in general form only. For ordering and design only use official specifications and documents. Unless otherwise indicated, all trademarks mentioned in this brochure are registered trademarks of NV Bekaert SA or its subsidiaries. © 2016 Bekaert